



SRI LANKA TEA EXPORTS – JULY 2025

Key Highlights:

- Sri Lanka Tea Exports for the month was recorded at 24.04 M/Kgs – (Increase of 2.68 M/Kgs YoY)
- Exports during the cumulative period totalled 150.85 M/Kgs (Increase of 10.38 M/Kgs YoY) in comparison with January-July 2024 total of 140.47 M/Kgs
- Value Added tea exports during the cumulative period totalled 58% from a 52% during the corresponding period in 2024
- F.O.B value for the month was Rs. 1,766.51 (USD 5.87), recording a decline of Rs. 7.19 (Increase of USD 0.03) against the corresponding period of 2024. Cumulative FOB value declined by Rs. 22.94 in comparison with the corresponding period of 2024, whilst to-date USD earnings continued to show an overall improvement in all categories except for Packeted Tea
- Iraq continues to maintain the top position amongst leading importer countries of Ceylon Tea for the year, whilst Libya remains at 2nd place and Russia in third

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* Tea Exports for the month of July 2025 totalled 24.04 M/Kgs, showing an increase of 2.68 M/Kgs vis-à-vis 21.36 M/Kgs of July 2024. All categories have recorded positive variances in comparison with the corresponding period of previous year.

* FOB value in July 2025 was recorded at Rs. 1,766.51, a decrease of Rs.7.19 YoY compared to Rs. 1,773.70 of July 2024. In USD terms, however, the month of July witnessed a marginal gain of USD 0.03 in comparison with the corresponding period in the year 2024 (Refer table below).

	Quantity		Variance	Approx. FOB per kg			Approx. FOB per kg		
	2025	2024		2025	2024	Varianc	2025	2024	Varianc
Tea In Bulk	10,162,714	9,806,070	356,644	1,482.19	1,537.85	-55.65	4.92	5.06	-0.14
Tea Packets	10,770,688	8,809,101	1,961,588	1,612.16	1,676.26	-64.11	5.35	5.52	-0.16
Tea Bags	2,243,299	2,150,574	92,725	2,984.74	2,755.42	229.31	9.91	9.07	0.84
Instant	297,989	225,752	72,237	3,832.83	2,883.80	949.03	12.73	9.49	3.23
Green Tea	563,704	364,337	199,367	3,901.29	3,994.84	-93.56	12.96	13.15	-0.20
Grand Total	24,038,394	21,355,834	2,682,560	1,766.51	1,773.70	-7.19	5.87	5.84	0.03

Source – Sri Lanka Customs /Central Bank of Sri Lanka Exchange Rates

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* January-July 2025 cumulative exports totalled 150.85 M/Kgs, recording a positive variance of 10.38 M/Kgs vis-à-vis 140.47 M/Kgs of January-July 2024. All segments, except for Bulk Tea, have recorded positive variances against the same period of the previous year.

* FOB value for the period stood at Rs. 1,748.51, a decrease of Rs. 22.94 (Increase of USD 0.08) vis-à-vis Rs. 1,771.45 of January-July 2024.

* In terms of category-wise exports, Tea in Bulk, Tea Packets and Green Tea segments recorded negative variances, whilst Tea Bags and Instant Tea segments recorded gains in LKR terms in FOB value. Gains were recorded in USD terms in all categories except for Tea Packets when compared to the corresponding period in 2024 (Refer table below).

	Quantity				Approx. FOB per kg Rs			Approx. FOB per kg USD		
	2025	2024	Variance		2025	2024	Variance	2025	2024	Variance
Tea in Bulk	62,651,013	66,128,330	-3,477,317	1,494.70	1,525.14	-30.44	5.01	4.97	0.04	
Tea Packets	68,584,768	55,835,976	12,748,793	1,621.60	1,680.06	-58.46	5.44	5.48	(0.04)	
Tea Bags	14,786,644	14,411,281	375,363	2,755.82	2,729.35	26.47	9.24	8.90	0.34	
Instant	1,951,912	1,565,141	386,771	3,664.35	3,192.92	471.44	12.29	10.41	1.87	
Green Tea	2,872,638	2,527,902	344,736	3,827.06	3,892.32	-65.26	12.83	12.70	0.14	
Grand Total	150,846,976	140,468,629	10,378,347	1748.51	1,771.45	-22.94	5.86	5.78	0.08	

Source - Sri Lanka Customs /Central Bank of Sri Lanka Exchange Rates

Iraq ranks at No. 01 amongst major importers of Ceylon Tea with a total of 22.61 M/Kgs, an increase of 27% YoY in January-July 2025 against the previous year's 17.84 M/Kgs, with Libya coming in 2nd place with 13.02 M/Kgs, an improvement of 245% ahead of Russia at 3rd place who has witnessed a significant decline of 13% YoY with 13.00 M/Kgs vis-à-vis 15.02 M/Kgs recorded in 2024. The U.A.E ranks at 4th place with 10.63 M/Kgs (24% decrease YoY) followed by Türkiye who has recorded 10.39 M/Kgs (2% decrease YoY) surpassing Iran at 6th place with 7.07 M/Kgs. Chile has secured 7th place with 6.51 M/Kgs continuing to stay ahead of China's 6.06 M/Kgs, Saudi Arabia's 4.88M/Kgs and Azerbaijan's 4.80 M/Kgs for the year in progress.